

Counter Top Process

Steps:	
Azalea sends cabinet design layout & job specs to fabricator	
Fabricator sends quote back for a "mid range" quartz	
Customer visits stone center (Azalea will accompany to coach), picks preliminary selection	Stone center sends slab info to fabricator
Customer continues selection process and finalizes, actual slab required for non-uniform slabs, sends pic to Azalea	
Azalea alerts fabricator as to final selection	Fabricator tells stone center to tag actual slabs
(Azalea pays deposit to fabricator (if required))	
Fabricator buys slabs and obtains them	
(Fabricator takes pic of slabs for layout, if necessary)	Customer, if interested, will review layout and approve
Base cabinets installed in customer kitchen	
Fabricator templates base cabinets	
Fabricator cuts and polishes counter top	
Fabricator installs counter top	